

Message Text

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53

ACTION EB-07

INFO OCT-01 NEA-10 ISO-00 MMO-04 /022 W

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R 171140Z AUG 76

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 8679

INFO USDOC WASHDC

UNCLAS TEHRAN 8355

COMMERCE FOR MICHEL SMITH/CAGNE

E.O. 11652: NA

TAGS: BEXP, IR

SUBJ: COUNTRY COMMERCIAL PROGRAM FY 77

REF: STATE 170171

1. CCP DRAFT RECEIVED IN TEHRAN AUGUST 12. WHILE EMBASSY CONCURS WITH MOST OF DRAFT, WE BELIEVE CHANGES ITEMIZED IN PARAS 2-6 BELOW SHOULD BE INCORPORATED. THESE CHANGES HAVE BEEN DISCUSSED WITH AND TENTATIVELY ACCEPTED BY RAU OF EB/STATE, COSIMI AND RUAN OF CAGNE DURING THEIR RECENT TDY VISITS TO TEHRAN.

2. MINOR CORRECTIONS TO STAFFING PATTERN CONTAINED SECTION II 1.1: E/C OFFICER O-4 FAIRCHILD; SECRETARY/COUNSELOR S-7 TUCKER; SECRETARY/ATTACHE S-8 JUNGE; ECONOMIC SECRETARY S-8 DIXON; E/C SECRETARY S-8 BROCCOLI; L-12 REZAKHANI (VICE GHOBADI).

3. BUILDING MATERIALS CAMPAIGN:

A. MISSION PERSONNEL REQUIREMENTS(IN MAN DAYS)

FSO/R 135

FSL(PROFESSIONAL) 130

FSS (CLERICAL) 10

FSL(CLERICAL) 60

NO FINANCIAL REQUIREMENTS.

B. CAMPAIGN MANAGER IS LANGE SCHERMERHORN.

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C. RE CAMPAIGN ACTIONS: #3 SHOULD BE O GTTED. EMBASSY

WILL BE PLEASED TO ASSIST USDOC EXHIBIT CREW IN COMPILING QUEST LIST AND VENUE, BUT RECEPTION MUST BE DEFRAIDED FROM SAHO FUNDS. #4 SHOULD BE OMITTED. EMBASSY GSO WILL ASSIST USDOC CREW IF SPECIAL PROBLEMS ARISE, BUT CUSTOMS FORMALITIES ARE PRIMARILY RESPONSIBILITY OF USDOC OPERATIONS DEPUTY.

D. POST RECOMMENDED TYPE I PARTICIPATION IN SPECIALIZED TRADE FAIR ON CONSTRUCTION THEME SPONSORED BY IIFEC APRIL 29-MAY 6, 1977. DESPITE SCHEDULING CONFLICTS FOR CAGNE, REQUEST REEVALUATION OF PARTICIPATION.

4. AGRIBUSINESS CAMPAIGN

A. PERSONNEL REQUIREMENTS (MAN DAYS):

FSO/R 80

FSL/P 80

FSS/C 20

FSL/C 40

B. FINANCIAL RESOURCES:

TRAVEL \$400

REPRESENTATION \$200

MISC. \$200

C. CAMPAIGN MANAGER ID DAVID WESTLEY

D. POST CONCURS WITH CAMPAIGN ACTIONS.

5. BUSINESS EQUIPMENT CAMPAIGN

A. PERSONNEL REQUIREMENTS (MAN DAYS):

FSO/R 60

FSL/P 60

FSS/C 10

FSL/C 30

B. FINANCIAL REQUIREMENTS:

TRAVEL 300

MAILING AND PRINTING 200

C. CAMPAIGN MANAGER LYNNE LAMBERT

D. RE CAMPAIGN ACTIONS: #1 SHOULD BE OMITTED AS TC HOSTS RECEPTION. EMBASSY PERSONNEL WILL ATTEND AND ASSIST WITH GUEST LIST. #2 NOT APPROPRIATE AS CUSTOMS FORMALITIES ARE RESPONSIBILITY OF TC DEPUTY. EMBASSY GSO CAN HELP ASSIST IF SPECIAL PROBLEM ARISES. SUGGEST SUBSTITUTE ACTION OF MAKING KEY PROSPECT CALLS TO PROMOTE UNCLASSIFIED

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TC SHOW.

6. POST CONCURS WITH BALANCE OF PROGRAM EXCEPT FOR MENTION (PAGE 20) OF WTDR BACKLOG, WHICH NO LONGER APPLIES. PERSONNEL RESOURCE TABLES (IDENTICAL TO THOSE HANDCARRIED BY COSIMI, RUAN AND RAU) MAILED VIA APO TO SMITH AUGUST 17.
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